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A RESOLUTION FINDING, DETERMINING AND RATIFYING AN INDUCEMENT RESOLUTION OF THE FORT WAYNE ECONOMIC DEVELOPMENT COMMISSION AUTHORIZING THE ISSUANCE AND SALE OF \$3,000,000.00 ECONOMIC REVENUE BONDS OF THE CITY OF FORT WAYNE, INDIANA, FOR THE PURPOSE OF INDUCING THE APPLICANT, PATTON ELECTRIC CO., INC. TO PROCEED WITH THE ACQUISITION CONSTRUCTION AND EQUIPPING OF THE PROJECT.

WHEREAS, the City of Fort Wayne, Indiana, (the "Issuer") is authorized by I.C. Sec. 36-7-12 (the "Act") to issue revenue bonds for the financing of economic development facilities, the funds from said financing to be used for the acquisition, construction and equipping of said facilities, and said facilities to be either sold or leased to another person or directly owned by another person; and

WHEREAS, Patton Electric Co., Inc. (the "Applicant") has advised the Fort Wayne Economic Development Commission and the Issuer that it proposes that the Issuer acquire and equip an economic development facility and sell and/or lease the same to the Applicant or loan proceeds of an economic development financing to the Applicant for the same, said economic development facility to be construction of a building on existing real estate together with improvements and renovation to existing facilities, purchase of molds, tools, machinery and equipment, including costs of issuance, to be located at 15012 Edgerton Road in Allen County, Indiana (the "Project"); and

WHEREAS, the diversification of industry and an increase in 141 jobs to be achieved by acquisition and construction and equipping of the Project will be of public benefit to the health, safety and general welfare of the Issuer and its citizens; and

WHEREAS, having received the advice of the Fort Wayne Economic Development Commission, it would appear that the

financing of the Project would be of public benefit to the health, safety and general welfare of the Issuer and its citizens; and

WHEREAS, the acquisition and construction of the facility will not have an adverse effect on any similar facility
already constructed or operating in or about Fort Wayne,
Indiana.

NOW THEREFORE, BE IT RESOLVED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA:

SECTION 1. The Common Council finds, determines, ratifies and confirms the promotion of diversification of economic development and job opportunities in and near Fort Wayne,

Indiana and in Allen County, is desirable to preserve the health, safety and general welfare of the citizens of the

Issuer; and that it is in the public interest that Fort Wayne

Economic Development Commission and said Issuer take such action as it lawfully may to encourage diversification of industry and promotion of job opportunities in and near said Issuer.

SECTION 2. The Economic Development Commission in recommending the project, found specifically that the project will not have an adverse competitive effect on similar facilities already constructed or operating in Allen County, Indiana, and the Common Council has also held a hearing and specifically finds that the project will not have an adverse competitive effect on similar facilities already constructed or operating in Allen County, Indiana.

mines, ratifies and confirms that the issuance and sale of revenue bonds in an amount not to exceed \$3,000,000.00 of the Issuer under the Act for the acquisition, construction and equipping of the Project and the sale or leasing of such a financing to the Applicant for such purposes will serve the public purpose

referred to above, in accordance with the Act.

SECTION 4. In order to induce the Applicant to proceed with the acquisition, construction and equipping of the Project, the Common Council hereby finds, determines, ratifies and confirms that (i) it will take or cause to be taken such actions pursuant to the Act as may be required to implement the aforesaid financing, or as it may deem appropriate in pursuance thereof, provided that all of the foregoing shall be mutually acceptable to the Issuer and the Applicant; and (ii) it will adopt such ordinances and resolutions and authorize the execution and delivery of such instruments and the taking of such action as may be necessary and advisable for the authorization, issuance and sale of said economic development bonds.

SECTION 5. All costs of the Project incurred after the passage of this Inducement Resolution, including disbursement or repayment of the Applicant of monies expended by the Applicant for planning, engineering, interest paid during construction, underwriting expenses, attorney and bond counsel fees, acquisition, construction and equipping of the Project will be permitted to be included as part of the bond issue to finance said Project, and the Issuer will thereafter either sell or lease the same to the Applicant or loan the proceeds of such financing to the Applicant for the same purposes.

COUNCILMAN

APPROVED AS TO FORM AND LEGALITY.

John J. Wernet, Attorney for the Economic Development Commission

Dated this 2/s day of  $N_{s}$ 

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BILL NO. R-83-11-05	
REPORT OF THE COM	MITTEE ONFINANCE
WE, YOUR COMMITTEE ON FINANCE	TO WHOM WAS REFERRED AN
ORDINANCE A RESOLUTION FINDING, DET	TERMINING AND RATIFYING AN INDUCEMENT
RESOLUTION OF THE FORT WAYNE ECONOMIC	C DEVELOPMENT COMMISSION AUTHORIZING
THE ISSUANCE AND SALE OF \$3,000,000.0	00 ECONOMIC REVENUE BONDS
THE APPLICANT PATTON ELECTRIC CO.,	, INC.,
HAVE HAD SAID ORDINANCE UNDER CONSID	EDATION AND DEC LEAVE TO DEDODE
BACK TO THE COMMON COUNCIL THAT SAID	ORDINANCE PASS.
MARK E. GiaQUINTA, CHAIRMAN	
	Janes & Stier
JAMES S. STIER, VICE CHAIRMAN	
JANET G. BRADBURY	Janet & Bradburg
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SAMUEL J. TALARICO	Samuel J. Jalarico
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Chrewied 11-29-83	Sandra F. Lennedy -

# APPLICATION TO FORT WAYNE, INDIANA ECONOMIC DEVELOPMENT COMMISSION, FOR ECONOMIC DEVELOPMENT REVENUE BOND FINANCING



- (1) Applicant's name

  PATTON ELECTRIC COMPANY, INC.
- (2) Address of Applicant's Principal Office and Place of Business.

  P.O. Box 128
  15012 Edgerton Road
  New Haven, IN 46774
- (3) Type of organization under which the Applicant does business (e.g. corporation, partnership, sole proprietorship, joint venture).

  Corporation
  - (4) Under the laws of what State is the Applicant organized?

    Indiana
  - (5) Business or business in which applicant is engaged?

    Manufacturing
    - (6) Is the applicant qualified to do business in Indiana?

      Yes

(7) Please list names and titles of principal operating personnel.

Noel Thomas Patton, Chief Executive Officer Thomas D. Beane, President William L. Hunt III, V.P. Sales & Marketing

(8) Please list names of all persons or firms having an ownership interest of 10% or more in the applicant.

Noel Thomas Patton

(9) Please list names of any persons who are both (a) shareholders or holders of any debt obligation of the applicant; and (b) officers or members of the Economic Development Commission; or members of the Common Council of the City; or members of the Allen County Council.

NONE

(10) Has any person listed been (a) convicted of a felony, (b) convicted of or enjoined from any violation of state or federal securities laws, or (c) a part to any consent order or entry with respect to an alleged state or federal securities law violation, in each case within ten years preceding the date of this application?

(11) What is applicant's net worth as of the end of the calendar or fiscal year quarter next preceding the date of the application?

9/30/83 \$1,305,000.00

(12) How long has applicant been in business (a) under its present name, and (b) under any prior names? Please supply, if applicable.

1945

(13) What is the proposed amount of the bond issue? \$3,000,000.00

(14) How are the proceeds of the issue to be used? (Itemize by category of expenditure)

Machinery & Equipment	\$1,41:1,256
Mold & Tools	250,000
New Building	960,000
Existing Plant re-arrangement	378,744
	\$3,000,000

(15) If the proceeds of the issue are not estimated to be sufficient to acquire, construct and/or remodel, and equip the proposed project, itemize the additional expenditures which will be necessary and indicate the source of such funds.

N/A

(16) Where is the proposed project to be located? (Give street address and legal description as it appears on auditor's records).

15012 Edgerton Road New Haven, IN (17) Describe facilities to be constructed. (Provide architect's rendering if available).

80,000 Sq. Ft. building to house finished goods storage and shipping department

(18) Is the project solely within the city limits of Fort Wayne? (If not, give the name of the township and/or other municipality in which it is located).

Jefferson Township-Allen County

(19) Is the property solely within the Fort Wayne Community School District? (If not, state the name of the School District in which it is located).

East Allen County School District

(20) What is the approximate size of the tract or parcel on which the property is to be situated?

17 Acres

(21) If the proposed project or a portion thereof is to be leased to another entity or entities, name the entity or entities and describe the portion to be leased. If no lease is contempleted, please indicate.

(22) What is the nature of the business to be conducted at this location?

Manufacturing

- (23) Does existing zoning clearly permit construction and operation of the proposed project?
  - (a) What is the existing zone? I-3 Heavy Industry
  - (b) What zone does project require? Same
- (24) Will the proposed project have ready access to (a) water, and (b) sewers? If not, state how it is intended to obtain access to those utilities.
  - (a) Yes (b) Yes
- (25) Are septic tank or other temporary sewage treatment and disposal facilities to be used in lieu of sewers?

N/A

(26) Describe briefly any adverse environmental impact anticipated by reason of operation of the proposed project, with particular reference to air, noise or water pollution.

NONE

(27) If the project is constructed, will any existing jobs be lost by reason of reduction or cessation of operations (a) in the City, (b) in Allen County, or (c) elsewhere in the State of Indiana?

NO

(28) Describe briefly by category the nature of the new jobs to be created.

Supervisors, Tool & Die Repair, Maintenance, Machine Operators, Material Handlers, Assemblers, Clerical

- (29) State the number of new jobs to be created (a) immediately after the proposed facilities are placed into operation, and (b) within three years thereafter.
  - (a) 47 (b) 141
- (30) What additional annual payroll will the new jobs generate (a) immediately after the proposed facilities are placed into operation, and (b) within three years thereafter.
  - (a) \$ 523,000 (b) \$ 1,466,000
- (31) If the proposed project would not be approved for tax-exempt financing, is there any substantial possibility that loss of existing jobs would occur in (a) the City, (b) the County, or (c) the State of Indiana? If the answer to either (a), (b) or (c) is affirmative, what would be the approximate number of jobs lost and the approximate net annual dollar amount of payroll loss?

UNKNOWN

(32) Has the proposed project been informally reviewed by bond counsel to determine whether it is in accordance with the applicable state and federal law? If so, by what firm of bond counsel?
NO
(33) Have tentative or final arrangements been made for sale of the bonds? Describe briefly any such arrangements.
Tentative Arrangements thru E.F. Hutton Group
(34) Describe briefly the proposed method of financing. (Direct, loan, lease, sale, etc.)  Direct loan thru sale of Economic Development Revenue Bonds
PATTON ELECTRIC COMPANY, INC.  Name of Applicant  BY: Some Decree  Thomas D. Beane  Its: President
Dated this 25th day of October, 1983.
State name, address and phone number of person to be contacted and given notice about this applicant:

Donald F. Strutz, Attorney 1219 Anthony Wayne Bank Bldg: Fort Wayne, IN 46802 (219) 423-1476

# PATTON ELECTRIC COMPANY, INC.

### Statement of Operations and Retained Earnings

										Year Ended November 30
										1982 1981
NET SALES		•	•	•		•		•	. •	\$ 15,059,424 \$ 20,013,382
COST OF GOODS SOLD:										
Inventory, beginning of year										5,916,287 2,174,888
Purchases		•	٠	•	•	•	•	•	•	7,689,992 16,318,000
Direct labor		•	•	•	•	•	•	٠	•	442,953 578,935
Manufacturing expenses		•	•	٠	•	•	•	٠	•	1,488,342 1,085,858
Deducts Inventous and of										15,537,574 20,157,681
Deduct: Inventory, end of year .		•	•	•	•	•	•	•	•	4,463,343 5,916,287
										11,074,231 14,241,394
GROSS PROFIT		•	•			•		•		3,985,193
OPERATING EXPENSES:										
Selling										1,862,650 1,933,041
Shipping and warehouse							•			1,862,650 1,933,041 635,626 723,113
Administrative										1,089,767 1,613,810
Research and development										136,033
										3,724,076 4,329,032
										1,323,032
OPERATING INCOME		•	•	•		•	•	•	•	261,117 1,442,956
OTHER INCOME (EXPENSE)net		•	•	•	•	•	•	•	•	( 824,970) ( 496,484)
INCOME (LOSS) BEFORE INCOME TAXES .			•	•						( 563,853) 946,472
INCOME TAXES (CREDIT)						•		•		( 313,726) 399,997
NET INCOME (LOSS)		•				•				( 250,127) 546,475
RETAINED EARNINGS, BEGINNING OF	YEAR	3		•			•	•		1,377,349 830,874
RETAINED EARNINGS, END OF YEAR						•				<u>\$ 1,127,222</u> <u>\$ 1,377,349</u>

See accompanying notes to financial statements.



allen county plan commission • 630 city-county building • one main street • fort wayne, indiana • 46802

November 9, 1983

Mr. Fred Baughman Coordinator Economic Development Commission City-County Building Fort Wayne, Indiana 46802

Dear Fred:

Re: EDC Financing, Patton Electric Company Inc.

We have reviewed our report regarding the abovementioned application and are pleased to report that the zoning is proper for the proposed use.

Cordially,

Jack G. Suter

JGS:sh

OF ECONOMIC DEVELOPMENT FACILITIES FOR Patton Electric Company, Inc.

Having been furnished certain data by the above applicant, and having had discussions with representatives of said applicant, the Fort Wayne Economic Development Commission now submits the following report pursuant to Indiana Code 36-7-12-1 et seq.

#### Description of Proposed Facilities

The project will consist of construction of a building, improvements to
existing buildings, acquisition of machinery and equipment, plus purchase
molds and tools to be located within Allen County.

#### Estimate of Public Services Required

All public services, including water and sewage, now exist. No public facilities will be made necessary on account of the proposed facilities.

#### Total Project Cost

The total project cost for the purchase, construction and equipping of the facilities is estimated to be \$3,000,000.00 , including costs of issuance of the economic development revenue bonds.

## Number of Jobs and Estimated Payroll

It is anticipated there will be approximately 47 41 new jobs created by this project with an estimated payroll increase of approximately \$523,000 - 1,466,000.00

# Adverse Competitive Effect

The construction of the facilities will not have an adverse competitive effect on any similar facilities already constructed or operating in or near Fort Wayne, Indiana.

Dated this 32 day of Movember, 1983.

Sidney R. Sheray

Charles Henry

Timothy Borne

Phil A: Howard